

# **SMARTWARE** The right piece filling the gap



# **COMPANY PROFILE**

# WHO WE ARE?





# "Beyond Expectations!"

We are a professional software company with set of calibers, born out of a simple thought empowering your business by leveraging technology that accelerates your growth to reach your business goals. We are obsessed with creativity and it reflects in whatever we do. We make the difference, seek the perfection and beyond your expectations!



# **OUR VALUES**



# **OUR VALUES**

#### Commitment

Our main value is the commitment, where we commit to meet all the due dates we share with our clients/partners.

#### Dedication

One of our standards with our clients/partners is the dedication, where we do more than our best and give more than our 100% to support our clients once needed.

#### Quality

Not only Quality of Work, but also Quality of service where we meet our due date, keep our words and with the best quality.

#### Variety



We have powerful teams with strong experience in different technologies stack.

#### Support

Regardless the type of engagement and the benefit we get, we will provide the highest possible support to achieve the success for our valuable clients/partners.

#### Capacity

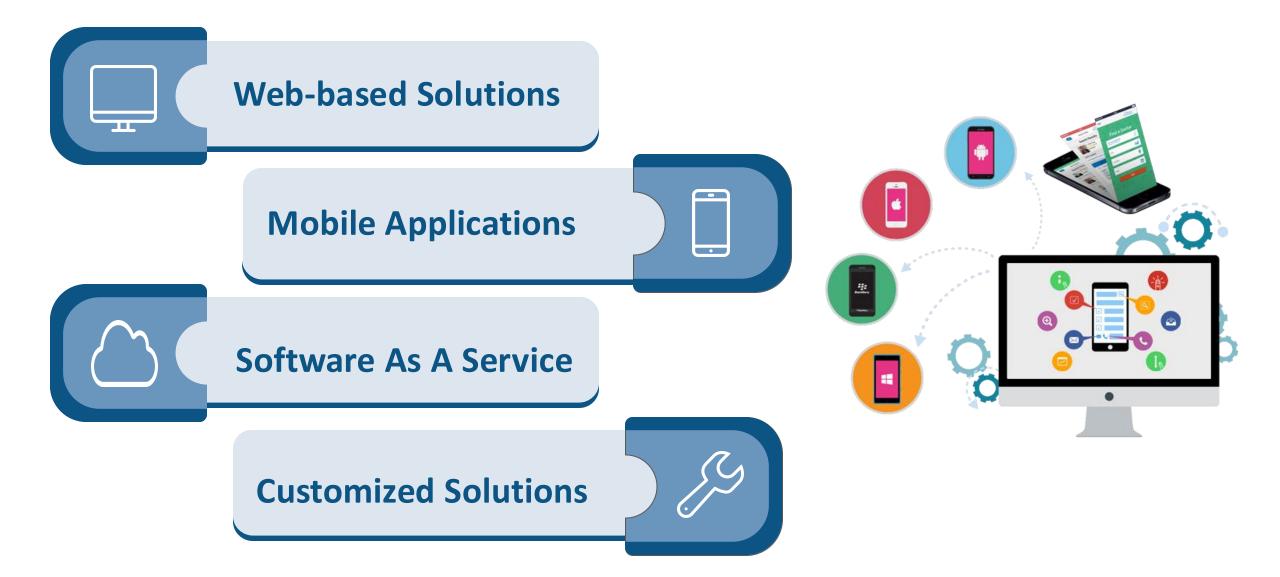
We have a capacity to support in multiple parallel projects even in different scale and domains, and this is one of our strength points.



# **OUR SERVICES**

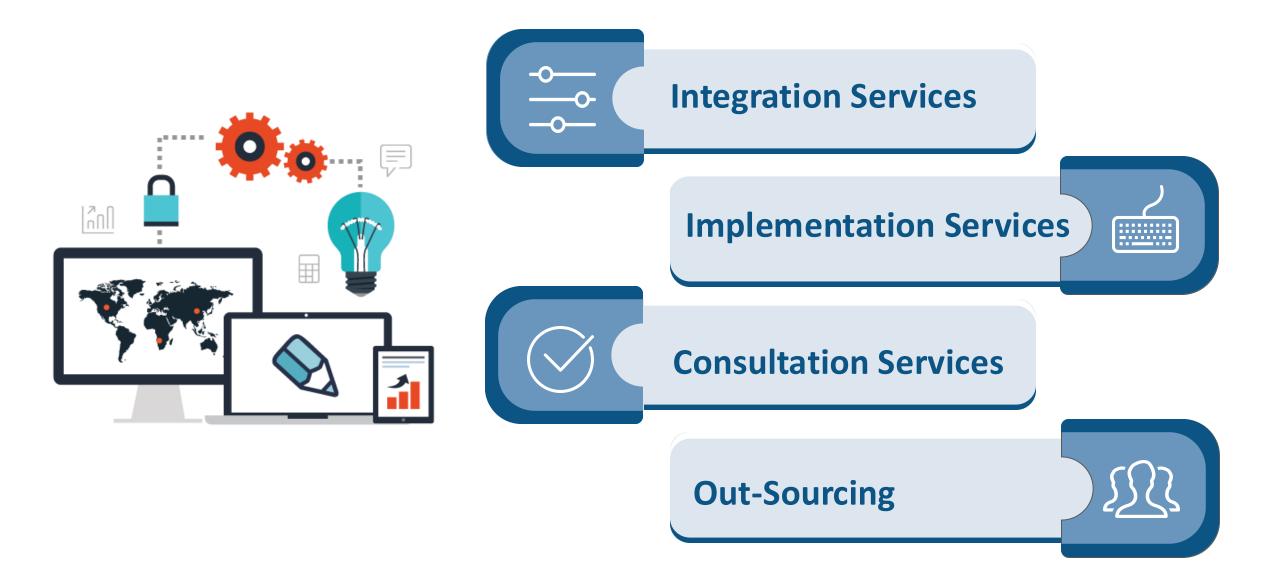
## **DEVELOPMENT SERVICES**





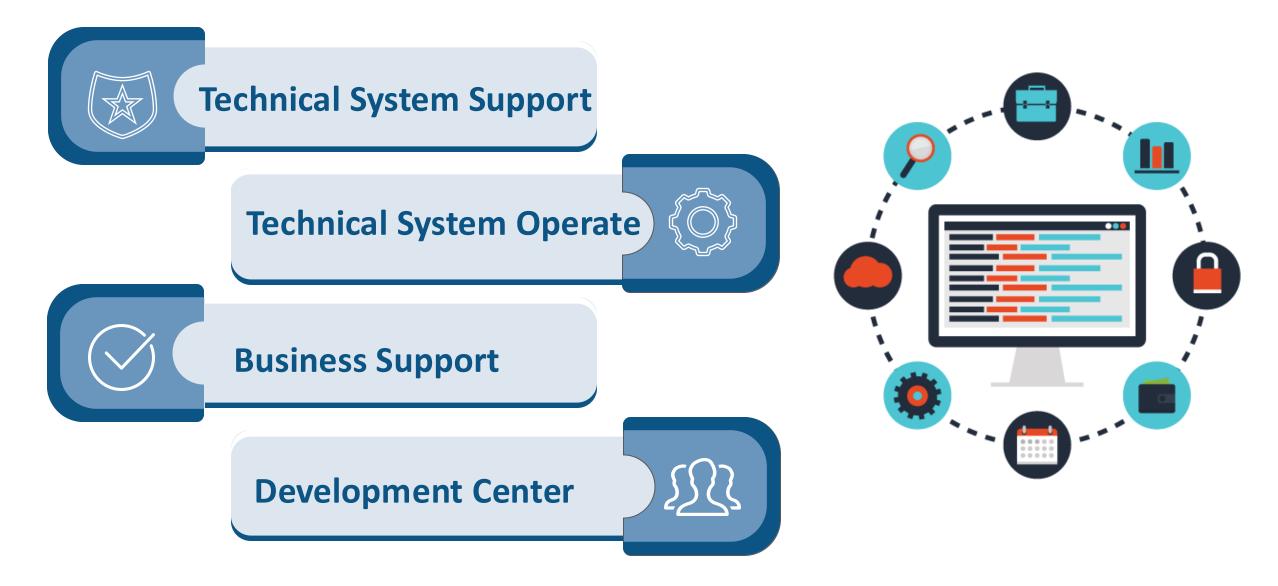
## **PROFESSIONAL SERVICES**







## **MANAGED SERVICES**





# **OUR CLIENTS**



# **OUR CLIENTS**

تكافل لحلول الأعمال Takamol Business Solutions



global

think

group



















المــرسى درة العروس

Saudi Arabia Clients



Öllll RIYADÄH





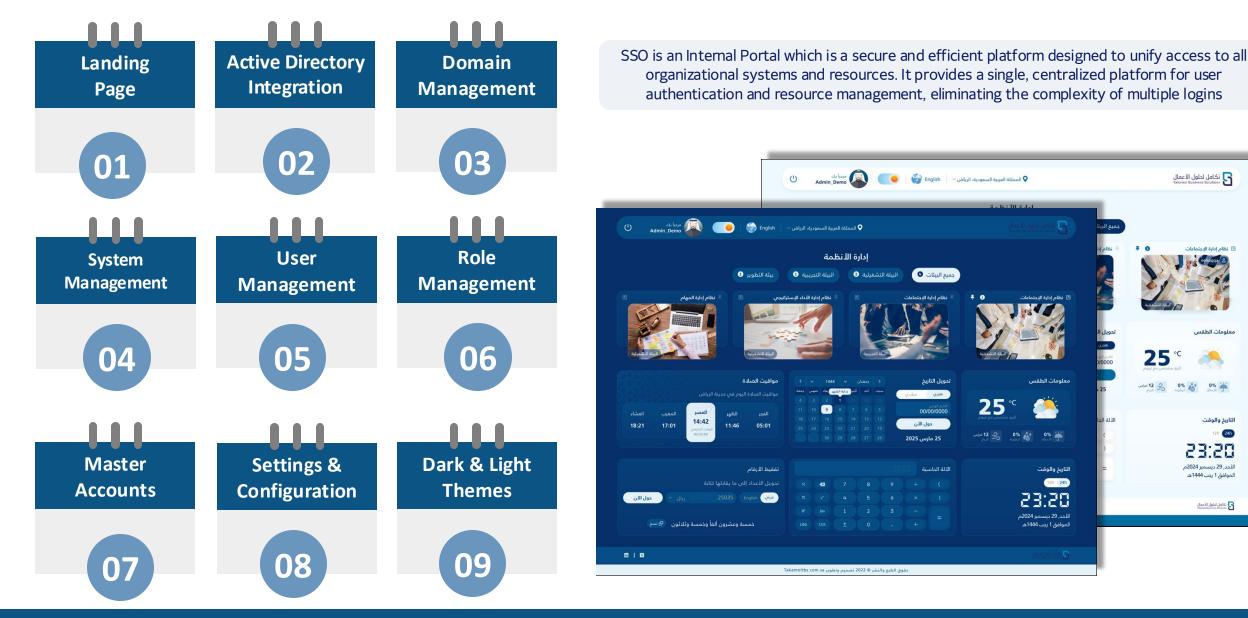
**SMARTWARE** 



# **OUR WORK SAMPLES -**



# **SINGLE SIGN ON**



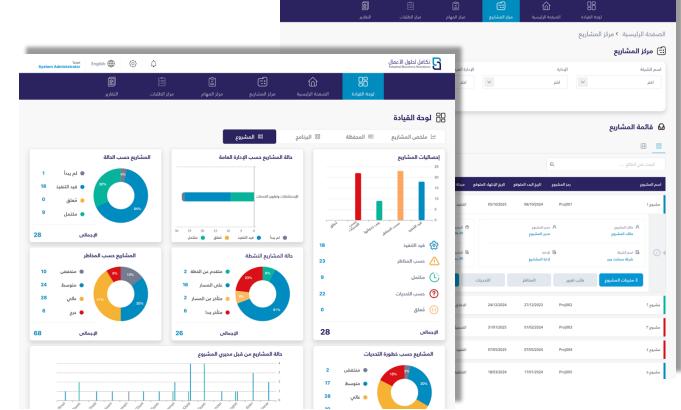
www.smartwareltd.com



## **ENTERPRISE PROJECT MANAGEMENT**



EPM is a comprehensive software solution designed to help organizations efficiently plan, execute, and monitor their projects on a large scale. It provides a centralized platform where project managers, team members, and stakeholders can collaborate, track progress, allocate resources, manage budgets, and mitigate risks across multiple projects simultaneously.

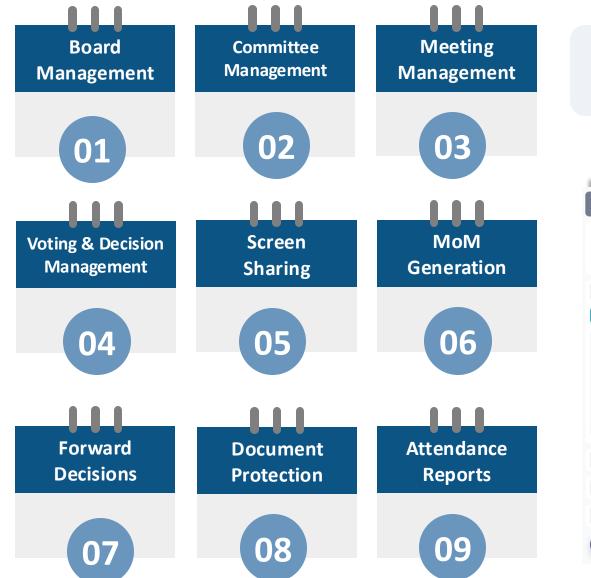


## Technology | Innovation | Support

www.smartwareltd.com



## **BOARD MANAGEMENT SYSTEM**



A Board Management System (BMS) is a digital platform tailored to streamline the administrative tasks associated with governing boards of organizations. It enables board members and administrators to efficiently manage meeting agendas, documents, minutes, and communications in a secure and organized manner.

| ىنوان القرار التمريري المراد التصويت علي  | d de la constante de la consta |   |
|---|--|---|
| نرار رقم: 1651651   | بدء البجتماع   |   |
| 8056/01 اسم الاجتماع/ اسم البند إن وجد<br>ستعراض قرارات وتوجيهات الاجتماعات السابقة مر<br>ستعراض الاجتماعات السابقة والقرارات التمريرية ا | 8056/01 اجتماع مجلس المديرين الثاني لعام 2023م<br>© حضوري 🖃 الاربعاء 2023/03/29م الموافق 1444/09/07 هـ () من الساعة 12:30 إلى 20:00 م  | الوقت المتبقىي<br>22:20:59 ي  |
| وقت التصويت<br>02:20:59 ع<br>موافقة<br>نوش مونف<br>ممتنع<br>معتنع<br>سبب الإمتناع   | Of أداء تنفيذ خطة العمل للربع الثاني للعام Os:40 - 08:30 - 08:40 • 01 I من سر المجلس I من سر المجلس I عن المجلس I عن سر المجلس I  | حضور البجتماع<br>23 کی 24 ال 20 24 ال<br>24 محمد احمد مصطفی<br>24 ماهر المعیقلی<br>24 ماهر المعیقلی<br>24 محمد احمد مصطفی |
| يمكنك إرسال تعليق لامين السر<br>عوده  |  | <ul> <li>مواضيع البجتماع</li> <li>موفقات البجتماع</li> <li>البجتماعات المرتبطة</li> </ul>                                 |

Technology | Innovation | Support

www.smartwareltd.com

## STRATEGIC PERFORMANCE MANAGEMENT



A Strategic Performance Management System is a software tool designed to help organizations effectively align their goals and objectives with their overall strategic vision. It enables businesses to define key performance indicators (KPIs) that measure progress toward strategic goals and track performance data over time.

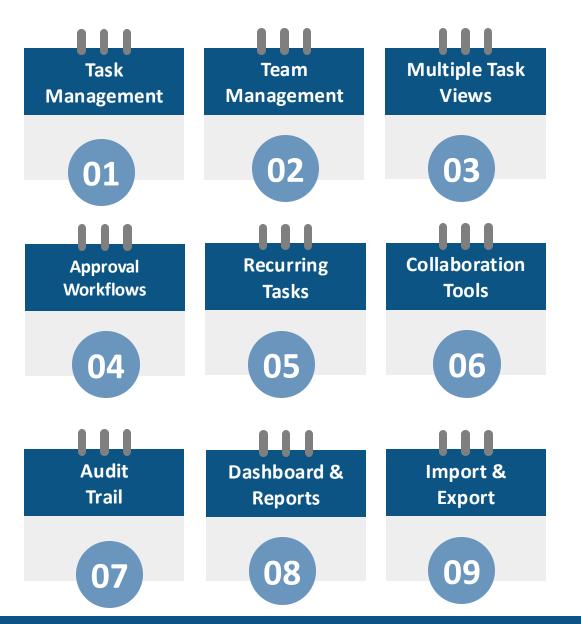
| اتيجية شركة تكامل القابضة i  | استرا   |  |  |  | Update N                         | Лар |     |
|--|---|--|--|--|----------------------------------|-----|-----|
| المنظور المالي   |   | )  |  |  |                                  |     |     |
| نيادة الإيرادات  | تقليل وقت دورة الإنتاج  | زات  | بق التحول الرقمي في جميع الإدا   | та   |                                  |     |     |
| تنوع المنتدات والخدمات 🛛 🕬 🖂   | ت دورة الإنتاج 🛛 53% 🛁  | عقليل وف   | تجهيز الآلية للتدول الرقمي   |  |                                  |     |     |
| 🗠 17% estanti sae õslej  |   | le:  | تنفيذ الآلية للتدول الرقمي   |  |                                  |     |     |
| معدل نمو الإيرادات السنوي 🕬 🛃  |   |  |  |  |                                  |     | Bac |
| هامش الربد التشفیلی 23% محا<br>↑   |   | ↑.   | ↑  |  |                                  |     |     |
| منظور العملاء  |   |  | )  |  |                                  |     | 12% |
| أتمتة العمليات التشغيلية   | في السوق المستهدف   | دمة إلسوقية ا  | تحسين جودة الخ   |  |                                  |     |     |
| استراتیجیة شرکة تکامل القاب<br>00001_24_30 Start Date: 31-10-2024<br>Main Strategic Objectives   |   | Initiatives  | hievement By the wor   | Performance  | 13%                              | •   |     |
| 00001_24_30         Start Date: 31-10-2024           Main Strategic Objectives         1           1         7         0         11  | 0 0 0   | Initiatives  | hievement By the wor<br>6 0 0<br>Approve Pending Rejec   | Performance  | 2 %5                             |     | 46% |
| 30001_24_30         Start Date: 31-10-2024           Main Strategic Objectives         1           1         7           0n Track         Delayed           At Risk         Agener   | e Pending Rejected  | Initiatives  | 6 0 0  | Performance<br>Progress: Ahead<br>%7 %                 | 2 %5                             |     | *)  |
| 30001_24_30     Start Date: 31-10-2024       Main Strategic Objectives     1       1     7     0       strategic Indicators     1       1     1     0  | 0 0<br>Mandang Kapeted  | Initiatives           0         0         1         5           0         0         Track         Delayed         5           Operational Indicators         5         At Risk   | 6 0 0  | ed Performance<br>Progress: Ahead<br>%7 %<br>Beeted Am | 2 %5                             |     | 46% |
| 20001.24.30     Start Date: 31-10-2024       Main Strategic Objectives     1       1     7     0       cm Theix     Delayed     At Itilia       Strategic Indicators     1     0       and Theix     Delayed     At Itilia   | 0 0<br>Mandang Kapeted  | Initiatives<br>and On Youk Dulyed Article<br>Operational Indicators<br>beed On Youk Dulyed Article   | 6 O Agerove Pending Rajee<br>3 O Agerove Pending Rajee   | ed Performance<br>Progress: Ahead<br>%7 %<br>Beeted Am | 2 %5                             |     | 46% |
| 30001_24_30     Start Date: 31-10-2024       Main Strategic Objectives     1       1     7     0       sad     0     7 Main Main       Strategic Indicators     1     0       ad     0     7 Main       ad     1     0       ad     1     0       ad     1     0       ad     0     7 Approx   | 0 0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0     0   | Initiatives<br>and On Youk Dulyed Arthuk<br>Operational Indicators<br>description of the Arthuk<br>apic KPIs   | S of Approve Pending Repert  | ed   | 2 %5                             |     | 46% |
| للمن المن المن المن المن المن المن المن  | O O O O O O O O O O O O O O O O O   | Initiatives<br>and On Youk Dulyed Arthuk<br>Operational Indicators<br>description of the Arthuk<br>apic KPIs   | 8     0     Ragerove       3     Approve     Pending       3     Approve     Pending       4pprove     Pending     Reperturbe  | ed   | 13%<br>2 %5<br>Difference        |     | 46% |
| للمعنى المعنى المحادية 11-10-2024<br>Main Strategic Objectives<br>العام المحادية ال<br>محادية محادية المحادية ال<br>محادية محادية محادية المحادية المحاد<br>محادية محادية محادية المحادية المح<br>محادية محادية محادية المحادية المحادية المحادية محا | O O O O O O O O O O O O O O O O O   | Initiatives Description of the second | 6     0     Ragerove       3     0     Ragerove       3     0     Ragerove       4gerove     Pending     Ragerove       0     Recent     L       1     L     L       1     L     L       1     L     L       1     L     L               | nd initiatives   | 1356<br>2 565<br>Difference      |     | 46% |
| 00001_24_30     Start Date: 31-10-2024       Main Strategic Objectives     1       1     7     0       strategic Indicators     1       1     0  | O Constraints     O Const | Initiatives Description Operational Indicators Operational Indicator | 6     0     Ragerove       3     0     Ragerove       3     0     Ragerove       3     0     Ragerove       4     Recent       0     1       1     1       1     1       1     1       1     1       1     1       1     1       1     1 | nd Initiatives   | 1354<br>2 545<br>Difference<br>© |     | 46% |

## Technology | Innovation | Support

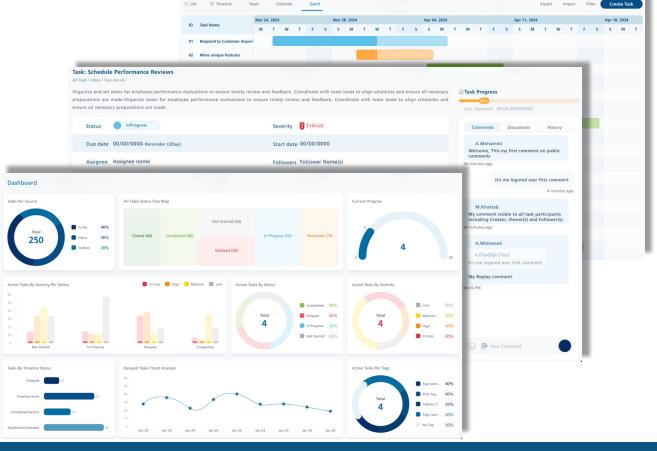
**SMARTWARE** 



## **TASK MANAGEMENT SYSTEM**



Task Management System is a powerful solution designed to simplify project management and enhance team collaboration. It offers a centralized platform to assign, track, and manage tasks, ensuring projects stay on schedule and within scope.

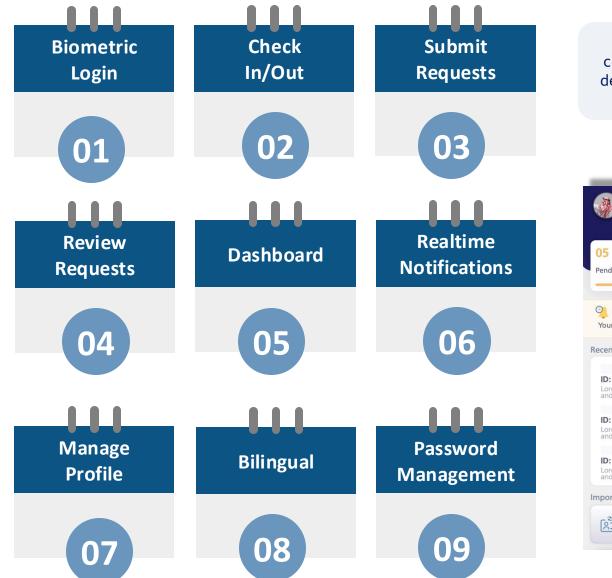


Technology | Innovation | Support

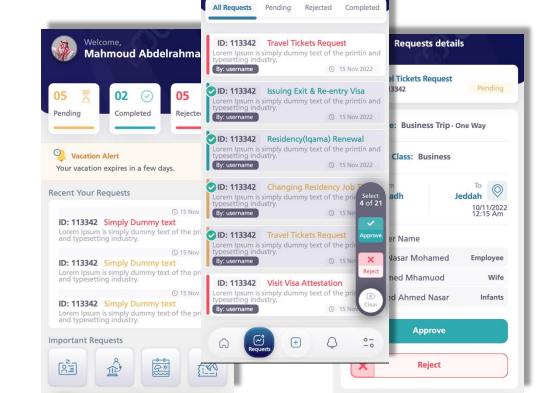
www.smartwareltd.com



## **EMPLOYEE SELF-SERVICES**



Employee Self-Services Mobile App is a user-friendly tool that empowers employees to conveniently submit various requests and manage their work-related tasks from their mobile devices. With this app, users can effortlessly submit requests such as salary transfer, expense claims, business trips, travel tickets, leave requests, and benefit requests.





Download on the

GET IT ON

App Store

**Google Play** 

www.smartwareltd.com



# **RIYADAH**



Riyadah Mobile App is a convenient tool designed to assist entrepreneurs in various aspects of their business journey. The app aims to streamline entrepreneurship activities. Entrepreneurs can register their profiles, request funding for their ventures, access free courses for skill development, learn about the app's mission and team via the About Us section, and easily get in touch with support through the Contact Us feature..

|  | 4:43 🕸 🔹 😌 🕑         |   |  |               |
|--|----------------------|---|--|---------------|
| 4:44 🌣 👻 😌 😏   |                      | K 🕴 🗕 📕                                       | ▼⊿∎  |               |
| RIYADĂH  |                      | طلباتي  | normat 🕴 🗧   |               |
|  | مشاريع دورات تدريبية | الخل دعم الد                                  | إتصل بنا   |               |
| ر المشاريع   |                      | عف 123461357780                               | إتصل بنا   |               |
| ائل نصية البريد الاكتروني عامة                                 |                      | استشارات تربوية و اجتماعية                    |  |               |
|  |                      | برنامج انطلاقة                                | <b>Q</b> إختر منطقة  |               |
| 2024/07/16 SMS 1   | ر الطلب              | تفاصير  | the second second second   |               |
| بية و اجتماعية و تعليمية<br>ارك بضرورة الدخول على حسابك لإكمال |                      | 100461357696                                  | Inclus and  |               |
|  |                      | نموذج العمل التجاري وتحليل                    | and the second s |               |
|  |                      | للمشاريع الناشئة                              |  |               |
| 2024/07/02 (SMS) 1   | 2024/07/15           | موعد الدورة<br>ساغ 04:00 مساغ                 |  |               |
| حراري للسيارات والمباني<br>ارك بضرورة الدخول على حسابك لإكمال  |                      |   | Reality Instantian Street and Str |               |
| ارت بندرورت الدخون على حسابت بإخسان                            | ، الطلب              | تفاصير  |  |               |
|  | عال 2024/07/01       | 117451347811                                  |  | App Store     |
| 2024/06/17 SMS 1   |                      |   | Jab Harles   | App Store     |
| ية   | حسابي اتصل بنا       | كمن التلاقا<br>الرئيسية طلباتي                | الفرع المظلل بالأخض هو <del>الأقرب إليك</del> (مدر)  |               |
| ارك بضرورة الدخول على حسابك لإكمال                             | الطلب                | م میں محسب محسب محسب محسب محسب محسب محسب محسب | الرئيسية طلباتي حد   |               |
|  |                      |   | الرئيسية للتبالي ك   | 🦻 Google Play |

### Technology | Innovation | Support

www.smartwareltd.com

## **ODOO ERP IMPLEMENTATION**





#### **Optimize your human resources management**



www.smartwareltd.com

Referral Recruitment Time Off Employees

#### **Build stunning websites**



eCommerce Website eLearning Events Builder

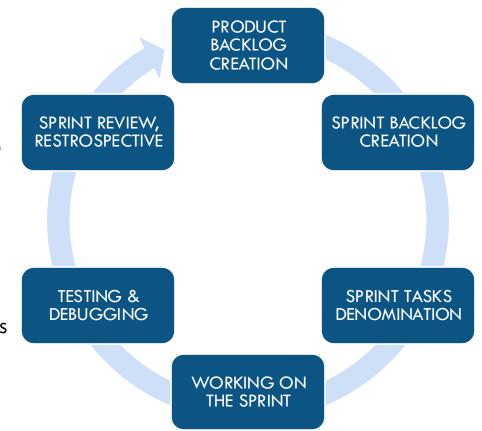


## -METHODOLOGY & STRATEGY—

# PROJECT MANAGEMENT METHODOLOGY & SOFTWARE IMPLEMENTATION STRATEGY



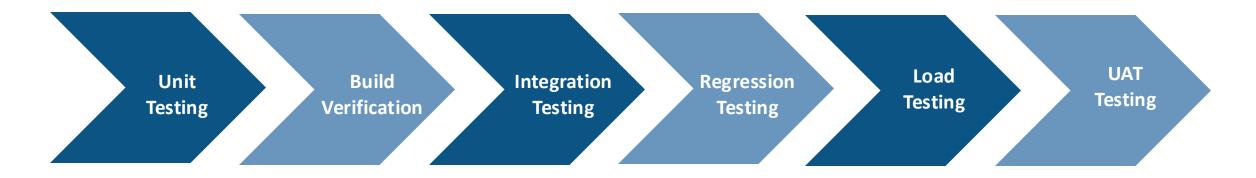
- 1. We follow Agile methodology specifically **SRCUM** framework for software development.
- 2. We have adopted test driven development and continuous integration among the different agile practices.
- 3. SRCUM framework is one of the most used frameworks now and we apply it a below:
  - a. Product Backlog Creation: Where the Product Owner define all the requirements as backlog.
  - b. Sprint Backlog Creation: Where the Product Owner split the requirements into sprint and define the scope/requirements for each sprint.
  - c. Sprint's scope/requirements are being divided into clear tasks that should be delivered by the end of the sprint.
  - d. Each sprint's output is being tested efficiently to make sure that it meets the quality standards.
  - e. After the sprint is approved by Quality team then the Product owner set with the team to review the deliverables then present the sprint to the stakeholders to get their feedback and comments that should be considered in the next sprint(s).
  - f. And the orchestrator of all the above steps that makes sure that everything is following the SCRUM standards is the SCRUM Master who participates from the start of the journey until the successful closure and delivery of the project.





# **Quality Control Strategy**

- Smartware is following the Standard Testing approach and methodology to assure the quality of the product.
- We start by Unit testing to go through each unit in the system then apply the integration testing for the related units/modules.
- With each new build/release, we apply a build verification to assure the validity of the release prior applying the test phase.
- After the continuous testing iterations, we apply a regression testing to assure that the whole application to make sure that it doesn't break due to bug fixing.
- Then, Load testing is done to validate if the system meets the stated, approved load requirements and to identify any bottlenecks in the solution and by executing a set of load tests. The resulting performance counters can be analyzed and in case there are any bottlenecks, they can be addressed resulting in better performance of the system.
- UAT test is applied to get business acceptance and confirmation on the system.





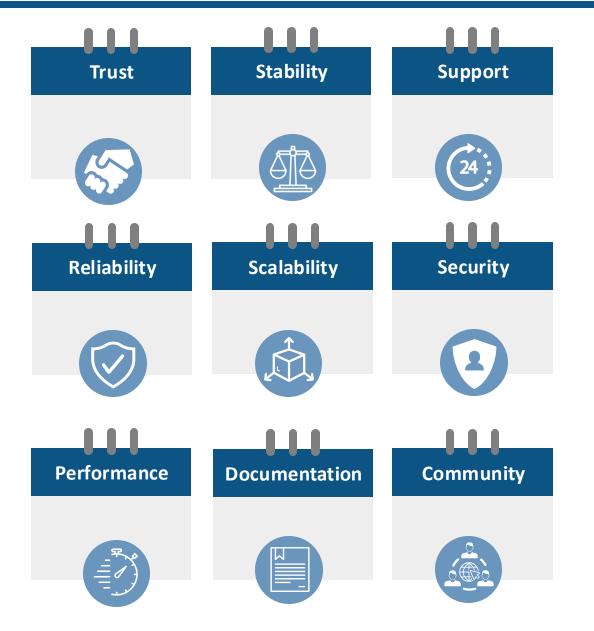
# -TECHNOLOGIES & TOOLS-



## **TECHNOLOGIES STANDARDS**

We use a wide variety of technologies stack, but all of them are passing our technical criteria checklist:

- 1. **Trust**: Must be provided by a trusted vendor (ex: Microsoft, Google, Apple,....etc.).
- 2. Stability: Must have official stable releases so we can depend on.
- **3. Support**: Must have continuous support by the vendor.
- **4. Reliability**: Must be powerful enough so I can rely on it in different projects without any issues.
- **5. Scalability**: Must have the ability to scale up and support projects with different scales.
- 6. Security: Must be a secure technology or enable the developers from securing the code written by it (ex: dotNet Core, Java, Android, SWIFT, Objective C,....etc.). security a follow or to avoid any hacking or breaching as our client's support by the vendor.
- 7. **Performance**: Must provide a perfect performance as the main requirement for any client is to have a powerful and top-performance products.
- 8. Documentation: Must have a good documentation so the developers can follow the best practice and delivery good products.
- **9. Community**: Must have a large community so the developers can share the knowledge and support each other in solving the issues.

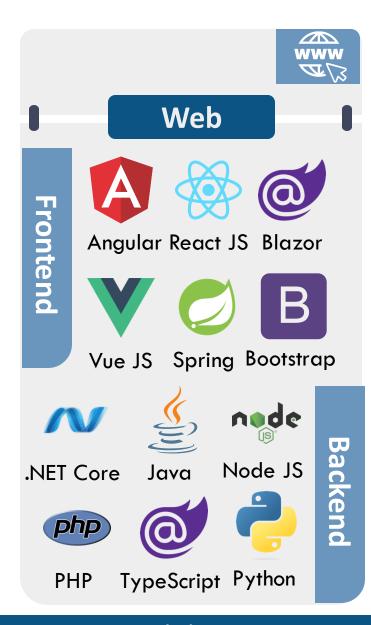


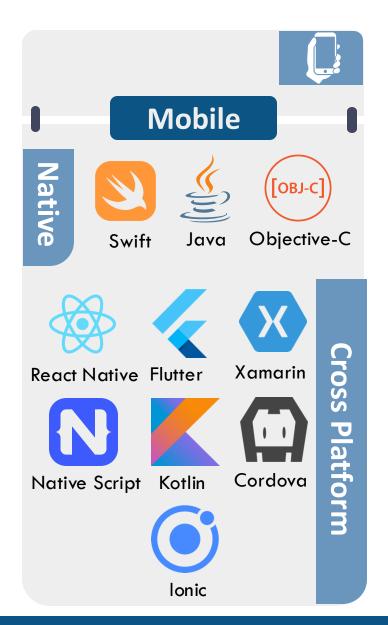
## Technology | Innovation | Support

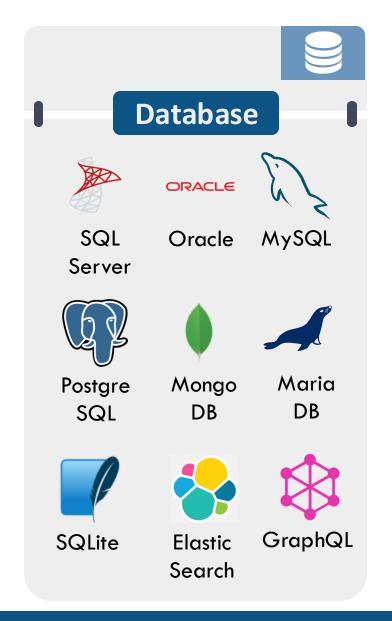
## www.smartwareltd.com



## **TECHNOLOGIES & FRAMEWORKS**



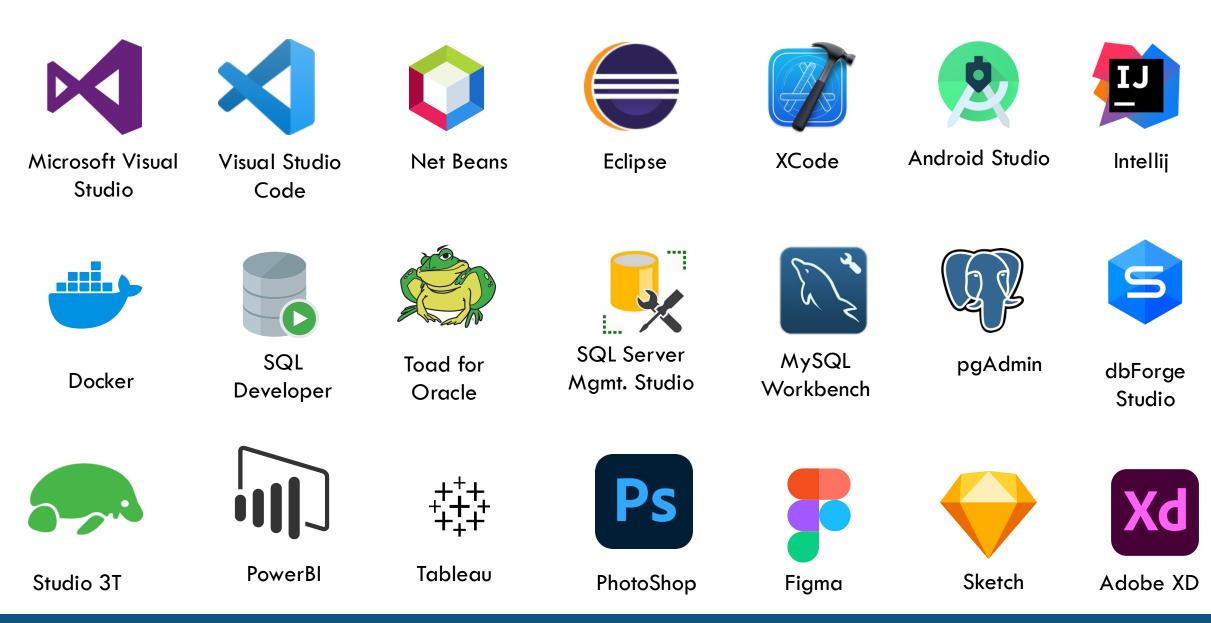




#### Technology | Innovation | Support

www.smartwareltd.com





## Technology | Innovation | Support

www.smartwareltd.com

**TOOLS & IDES** 

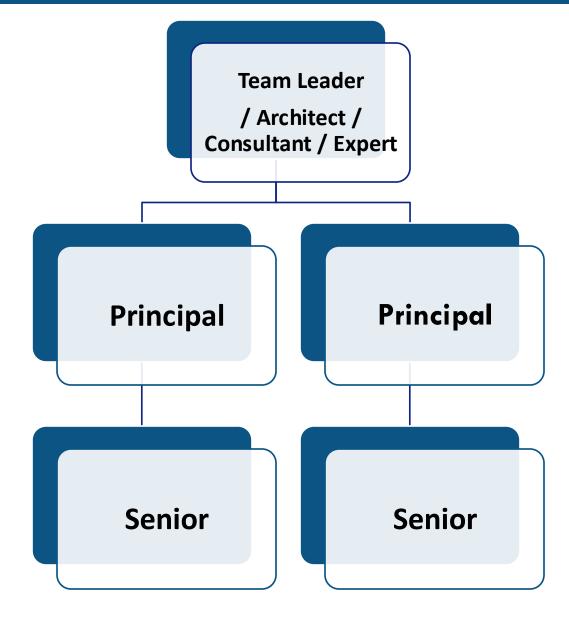


# -TEAM QUALIFICATIONS-



# **TEAM QUALIFICATIONS**

- 1. Smartware developed an industrialized approach to rightshoring and team sizing for different projects scales and domains Leveraging on reference resource pyramid models and dimensioning tools.
- 2. Smartware can deliver optimal team set up in terms of onshoring, near-shoring and off-shoring split adapting to any combination of DEV CoE elements in scope and to market factors like maturity and geography (language and cultural preferences).
- 3. 100% of Smartware Team(s) have more than 5 years of experience in the technology/domain they assigned to.
- 4. 100% of Smartware Team(s) are Arabic & English Speakers.
- 5. Smartware has both Technical and Consultation resources who can deliver all the projects that may be requested with high level of quality, stability and maturity.
- 6. All teams are following the same hierarchy and standards because all of them are representing Smartware.





# **TEAM MOBILIZATION -**

\_\_\_\_\_



# **TEAM MOBILIZATION**

"A desire to learn, innovate and deliver underpins the team culture in Smartware. It's an ethos that we've worked hard to embed, and it reflects the 'can do' attitude seen across all of Mace's teams."

With each new project, we keep the below principles/actions in mind:

- 1. Plan for success: Good planning leads to good engagement and delivery.
- 2. Impress from day one: We work hard from day one to meet our target "Customer's satisfaction.
- **3.** The right people, in the right roles, with the right ideas: We are selective when choosing our team and we do our best to assign the right resources to the right places.
- 4. Create a culture that sticks: as a team, we set ourselves regular, short-term, tangible goals. This keeps us motivated and offers clients a proactive and progressive service.
- 5. Teams need leaders: There is a big difference between Managers and leaders, in Smartware we always look for the Leadership spirit regardless the position and this is applied in all positions, that's why all of our team has the needed ownership and commitment.

As result of the Above, we are able to mobilize the team(s) in / to



